

## **FOR IMMEDIATE RELEASE**

Caption for rendering: Flats East Bank Development, Office Tower and Hotel  
Photo credit for rendering: Forum Architectural Services LLC

### **NATIONAL ENCLOSURE DEMONSTRATES VALUE OF "DESIGN ASSIST" PARTNERSHIP**

**April 26, 2012 (Pontiac, Michigan)** - National Enclosure Company (NEC) is recognized for the development of scalable design and installation technology applicable to advanced facade systems. NEC has invested in a solution which helps builders realize the owner's and the architect's vision, especially when a specific technology is needed to design and install an advanced facade.

The solution rests in the initial stages of the partnership with the owner, construction manager and the architect. NEC's Design Assist approach evaluates the initial concept and, if necessary, recommends an alternative approach based on scalable design and installation technology.

For example, NEC partnered with Fairmount Properties, Gilbane Building Company and URS Architects for the construction of the new Flats East Bank Development project in Cleveland, Ohio. NEC was awarded the contract in April 2011 and entered the field in March 2012. NEC examined the needs and intention of the initial design and suggested a technical upgrade that would incorporate a more efficient, unitized curtainwall. NEC is tasked with the oversight of the advanced curtainwall, including composite metal panels; insulated metal panels and a structural glass canopy. The value of the contract is estimated at \$16.5 million.

NEC's Design Assist approach demonstrates the value of a partnership forged early in the planning process. While all facets of the advanced facade for Flats East Bank Development are customized, the Design Assist and unitized approach is meant to save time and money.

NEC's involvement with the Flats East Bank Development demonstrates the industry demand for high-performance and technologically-innovative solutions for advanced facades. Whether glass, terra cotta, aluminum, stainless steel, granite or stone, NEC has developed a cost-effective solution which is changing the way advanced architectural facades are realized.

### ***Flats East Bank Development***

Located in downtown Cleveland where the Cuyahoga River meets Lake Erie, Flats East Bank is a joint venture between The Wolstein Group and Fairmount Properties. The \$500 million waterfront district will bring a renewed vibrancy to the waterfront with a 23-story, 450,000 sq. ft. Class A office tower serving as the future home to Ernst & Young and other committed tenants, a 150-room tech-forward Aloft boutique hotel and a state-of-the-art waterfront residential complex. The development will also include a 1,200 ft. riverfront boardwalk, a 16,000 sq. ft. health club, and more than 10 restaurants, clubs and entertainment venues— including Toby Keith's I Love This Bar & Grill. Offering connectivity with downtown's trendiest entertainment districts and hottest attractions including the Rock & Roll Hall of Fame, three professional sports venues and a brand new casino and Medical Mart— Flats East Bank is destined to be a vibrant, one-of-a-kind destination point to shop, dine, stay and play. For more information, please visit [www.flatseast.com](http://www.flatseast.com)

Fairmount Properties LLC, headquartered in Cleveland, Ohio, is a multi-disciplined real estate enterprise that specializes in the development, ownership and management of high-quality, retail led mixed-use specialty centers and districts incorporating new residential, office, hospitality and entertainment uses throughout North America. The majority of these projects are located within college and university based communities as well as top-tier and inner-ring suburbs. Fairmount Properties typically works within the context of public/private partnerships, collaborating with municipalities, colleges and universities to create these unique, multi-faceted developments, a niche it has served successfully since its inception in 1998. For more information, please visit [www.fairmountproperties.com](http://www.fairmountproperties.com)

### ***National Enclosure Company, LLC***

National Enclosure Company (NEC) is a nationally-ranked curtainwall and advanced facade contractor with proven expertise in monumental and high-rise curtainwall projects. The primary focus is to address the elements that create successful results: budgets, design, scheduling, materials, construction and cost-saving alternatives. National Enclosure Company, LLC is a subsidiary of National Construction Enterprises. For more information, please visit [www.nationalenclosure.com](http://www.nationalenclosure.com) or follow NEC on Twitter at <http://twitter.com/NatEnclosure>.

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